



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING & BUSINESS SERVICES DEPARTMENT**

BID AWARD NOTICE

DATE:

June 1, 2011

BID TITLE & REFERENCE:

First Aid Supplies, Bid #112604

DESCRIPTION OF PURCHASE:

The Bid is for an annual pricing agreement to provide first aid supplies, (forty four (44) items bid; forty three (43) awarded) as stocked and distributed by the Central Warehouse for schools and departments throughout the District. Items will be purchased on an as needed basis to replenish the Central Warehouse inventory. Bid award(s) to the lowest bidder(s) meeting specifications.

Effective Dates: July 1, 2011 through June 30, 2012.

REQUESTED BY:

Central Warehouse

SUPPLIER NAME:

ITEMS:

ESTIMATED ANNUAL EXPENDITURE:

United Health Services, Las Vegas, NE	15	\$15,260.00
Kentron Health Care, Inc., Springfield, TN	3	7,580.00
QuadMed, Inc., Jacksonville, FL	7	4,490.00
Henry Schein, Inc., Melville, NY	4	2,125.00
Medco Supply, Tonawanda, NY	2	1,282.00
Alliance Medical Inc., Jefferson City, MO	2	550.00
Ever Ready First Aid, Brooklyn, NY	1	430.00
School Health, Hanover Park, IL	4	375.00
School Kids Healthcare, Waukesha, WI	4	107.00
Conney Safety Products, Madison, WI	1	65.00

AMOUNT OF PURCHASE:

\$32,264.00 Est./Yr.

FUNDING SOURCE:

General Fund (1110)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 20

POSTING DATE & TIME:

June 1, 2011, 10:15am Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 NORTH PACE BLVD
PENSACOLA, FL 32505**

BID TABULATION

BID # 112604

BID TITLE: FIRST AID SUPPLIES

RECOMMENDED AWARD

DATE: May 24, 2011

BIDDER NAME / BID ITEM NUMBER	1	2	3	4	5	6	7
A. DAIGGER & CO., INC.	13.36	NB	2.05 A	7.49 A	21.00 A	NB	NB
FEE							
ALLIANCE MEDICAL INC	1.57	NB	NB	3.80 A	NB	0.33	0.66
CONNEY SAFETY PRODUCTS	1.23	2.28 A	NB	4.64 A	12.53 A	.96	1.80 A
						M30	M36
DASH MEDICAL GLOVES	NB	NB	NB	NB	NB	NB	NB
EVER READY	1.60	2.00	1.30 A	3.25 A	11.90 A	.36	.72
FLAGHOUSE	NB	NB	NB	NB	NB	NB	NB
HOME AID HEALTHCARE, INC.	1.47	3.52 A	2.46 A	3.11 A	17.53 A	.82 A	1.48 A
INTERBORO PACKAGING	NB	NB	NB	NB	NB	NB	NB
KENTRON HEALTH CARE	1.49	2.59 A	.91 A/M24	1.95 M10	NB	.31 A	.59 A
		PACK					
MEDCO	1.40	2.22	1.40 A	2.93 A	27.10 A	.97	.435 E
			PACK			PACK	
MEMCO	NB	NB	1.18 A	2.64 A	NB	.35	.68
POTTS DISTRIBUTING	NB	NB	NB	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	1.71	3.22 A	1.45 A	2.89 A	25.27 A	1.34	2.19 A
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	NB	NB	NB	NB
QUADMED, INC.	1.28	2.27 A	1.32 A	2.57 A	15.35	.38	.71
HENRY SCHEIN	1.04	3.45 A	1.05 A	3.08 A	15.87 A	NB	NB
SCHOOL HEALTH	1.16	1.79 A	1.24 A	3.28 A	14.20 A	.58 A	1.27 A
SCHOOL KIDS HEALTHCARE	1.25	NB	1.82 A	2.54 A	25.24 A	.35	.67
UNITED HEALTH SUPPLIES	1.30	1.89	.96	2.60 A	13.90 A	.38	.66
UTECH PRODUCTS, INC.	2.47	3.81 A	NB	NB	19.77	1.16	2.20 A

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BIDDER NAME / BID ITEM NUMBER	8	9	10	11	12	13	14
A. DAIGGER & CO., INC.	NB	NB	NB	2.35	4.52	NB	NB
ALLIANCE MEDICAL INC	5.42	4.92	7.19	2.03	4.75	NB	NB
CONNEY SAFETY PRODUCTS	9.68 A	8.78 A	13.00 A	2.34	5.47	.96 A	1.55 A
				M24	M10		
DASH MEDICAL GLOVES	NB	NB	NB	NB	NB	NB	NB
EVER READY	.55	.13 A	2.45 A	2.30	3.55	1.18	2.05
						M24	M12
FLAGHOUSE	NB	NB	NB	NB	NB	NB	NB
HOME AID HEALTHCARE, INC.	6.50 A/M24 PACK	5.03 A	9.17 A	NB	4.50 A	4.04	1.15 A
INTERBORO PACKAGING	NB	NB	NB	NB	NB	NB	NB
KENTRON HEALTH CARE	NB	NB	2.45 A	1.69 A PACK	3.85	.55 A PACK	1.10 A PACK
MEDCO	4.31 A PACK	4.55 A PACK	6.62 A	2.03 A	4.46 A	1.12 A	1.21 A
MEMCO	NB	NB	NB	2.10	4.72	NB	NB
POTTS DISTRIBUTING	NB	NB	NB	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	.34 A	.34 A	3.69 A	2.93	4.94	2.91	2.45 A
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	NB	NB	NB	NB
QUADMED, INC.	.45	.20 A	.25 A	1.97	4.60	.72	1.38
HENRY SCHEIN	NB	NB	NB	5.80	6.35	1.10 A	2.47 A
SCHOOL HEALTH	.49	.45	7.80	4.01 A	3.15 A	1.04 A	3.74 A
SCHOOL KIDS HEALTHCARE	.49 M12	.44 M12	.65 M12	2.08	5.06	.79 M24	1.52 M12
UNITED HEALTH SUPPLIES	.32	.38 A	4.68 A	1.43 A	2.75 A	.77	1.66
UTECH PRODUCTS, INC.	8.85	7.86	11.88	1.97 A PACK	7.236 E M12	NB 3.35	NB 3.95

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BIDDER NAME / BID ITEM NUMBER	15	16	17	18	19	20	21
A. DAIGGER & CO., INC.	NB	NB	6.00	6.00	5.95	4.64	4.64
ALLIANCE MEDICAL INC	NB	NB	NB	NB	NB	NB	NB
CONNEY SAFETY PRODUCTS	.33 A	.66 M12	5.57 M10	5.57 M10	5.57 M10	3.43 M10	3.43 M10
DASH MEDICAL GLOVES	NB	NB	4.48 A/S MOQ600	4.48 A/S MOQ600	4.48 A/S MOQ600	3.04 A/S MOQ600	3.04 A/S MOQ600
EVER READY	.65 A	1.70 M12	5.75	5.75	5.75	4.10	4.10
FLAGHOUSE	NB	NB	NB	NB	NB	4.59 A	4.64 A
HOME AID HEALTHCARE, INC.	NB	.51 A	7.31 M10	7.31 M10	7.31 M10	NB	5.24
INTERBORO PACKAGING	NB	NB	NB	4.79 M10/S M\$200	4.79 M10/S M\$200	2.85 M10/S M\$200	2.85 M10/S M\$200
KENTRON HEALTH CARE	.69 A	.41 A/M12 WHITE	NB	3.99	3.99	3.90	3.79
MEDCO	1.10 A	4.62 A PACK	4.60 A	4.60	4.60	3.42 A	3.42 A
MEMCO	NB	NB	4.88	4.88	4.88	3.42	3.42
POTTS DISTRIBUTING	NB	NB	5.30	5.30	5.30	3.80	3.80
PRIME SOURCE SERVICES LLC	2.25	.81 A	4.59 A	4.59 A	4.59 A	2.41 A	2.41 A
PYRAMID SCHOOL PRODUCTS	NB	NB	4.45 A MOQPYP	4.45 A MOQPYP	4.45 A MOQPYP	2.91 A MOQPYP	2.91 A MOQPYP
QUADMED, INC.	.52 A	1.47	4.85	4.85	4.85	3.58	3.85
HENRY SCHEIN	NB	NB	4.26	4.13 A	4.13 A	3.45 A	3.45
SCHOOL HEALTH	.62 A	NB	5.32 A	5.32 A	5.32 A	5.00	5.00
SCHOOL KIDS HEALTHCARE	0.87	NB	4.90	4.90	4.90	3.45	3.45
UNITED HEALTH SUPPLIES	0.88	1.15	4.60	4.60	4.60	3.30	3.30
UTECH PRODUCTS, INC.	NB	2.13	8.59	5.18	7.52	4.51	4.51 E M10

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BIDDER NAME / BID ITEM NUMBER	22	23	24	25	26	27	28
A. DAIGGER & CO., INC.	4.64	NB	NB	NB	NB	NB	NB
ALLIANCE MEDICAL INC	NB	4.15	1.45	5.60	1.35 A	1.77	2.40
CONNEY SAFETY PRODUCTS	3.43	4.72	1.53	7.13	2.16 A	2.14	2.65
	M10					M24	M24
DASH MEDICAL GLOVES	3.04 A/S	NB	NB	NB	NB	NB	NB
	MOQ600						
EVER READY	4.75	4.75	1.60	7.50	1.80	2.15	2.65
FLAGHOUSE	4.71 A	NB	NB	NB	NB	NB	NB
HOME AID HEALTHCARE, INC.	5.61	5.67	1.74 A	8.24	1.30 A	2.55	2.22
INTERBORO PACKAGING	2.85 M10/S	NB	NB	NB	NB	NB	NB
	M\$200						
KENTRON HEALTH CARE	3.79	2.75 A	1.99	NB	1.95	NB	NB
MEDCO	3.42	4.59	1.66	6.23	1.74	1.95	NB
	NB	NB	NB	NB	NB	NB	NB
MEMCO	3.42	NB	1.50	NB	NB	NB	2.19
POTTS DISTRIBUTING	3.80	NB	NB	NB	NB	NB	2.80
PRIME SOURCE SERVICES LLC	2.41 A	12.64 A	2.51	NB	2.69	NB	3.59
PYRAMID SCHOOL PRODUCTS	2.91 A	NB	NB	NB	NB	NB	2.59 A
	MOQPYR						
QUADMED, INC.	3.58	4.49	1.41	6.19	1.31 A	2.34	2.11
HENRY SCHEIN	3.45	NB	1.71 A	1.75 A/PACK	NB	NB	2.16 A
SCHOOL HEALTH	5.00	4.10	1.55	6.04	1.44 A	.86	2.19 A
SCHOOL KIDS HEALTHCARE	3.45	4.42	1.48	6.03	1.43 A	1.87	2.31
UNITED HEALTH SUPPLIES	3.30	4.05	1.44	5.29	1.57	1.25	2.13
UTECH PRODUCTS, INC.	16.68	13.07	2.25	9.71	2.57 E/M20	6.09	3.31

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BIDDER NAME / BID ITEM NUMBER	29	30	31	32	33	34	35
A. DAIGGER & CO., INC.	NB	NB	2.515 E	8.28	NB	NB	NB
			M100				
ALLIANCE MEDICAL INC	NB	NB	1.64 A	NB	NB	NB	NB
CONNEY SAFETY PRODUCTS	11.86	1.12 E	2.41	4.38	2.93	4.51	17.00
		PACK			M24		
DASH MEDICAL GLOVES	NB	NB	NB	NB	NB	NB	NB
EVER READY	11.00	1.36 A	2.00	3.75	NB	NB	NB
		PACK					
FLAGHOUSE	NB	NB	NB	NB	NB	NB	NB
HOME AID HEALTHCARE, INC.	11.91	10.87 A	2.09 A	3.40	3.24	8.26	28.47
INTERBORO PACKAGING	NB	NB	NB	NB	NB	NB	NB
KENTRON HEALTH CARE	NB	1.00 A	1.39 A	NB	NB	NB	NB
MEDCO	11.45	.85 A	1.91	NB	2.00	4.23	16.02
MEMCO	NB	NB	NB	NB	NB	NB	NB
POTTS DISTRIBUTING	NB	NB	NB	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	13.30	NB	6.41	6.38	NB	NB	NB
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	NB	NB	NB	NB
QUADMED, INC.	11.70	1.10 A	1.85	2.33	2.49	4.61	16.93
HENRY SCHEIN	8.93	NB	1.83	NB	2.244 E	4.34	18.45
					M24		
SCHOOL HEALTH	8.94	.75	1.79 A	NB	NB	NB	NB
SCHOOL KIDS HEALTHCARE	10.72	NB	1.79	2.56	2.56	4.33	16.44
UNITED HEALTH SUPPLIES	9.60	.89 A	1.48 A	2.49	2.49	3.85	14.90
UTECH PRODUCTS, INC.	14.14	NB	3.37	6.95	3.34	6.95	25.71

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BIDDER NAME / BID ITEM NUMBER	36	37	38	39	40	41	42
A. DAIGGER & CO., INC.	NB		NB	NB	NB	NB	NB
ALLIANCE MEDICAL INC	4.23	D	NB	1.12 A	2.10	NB	NB
CONNEY SAFETY PRODUCTS	4.83	I	15.41	.57 A	3.10	15.80	NB
		D	M12				
DASH MEDICAL GLOVES	NB		NB	NB	NB	NB	NB
EVER READY	6.90	N	NB	.90	2.36 A	16.90	1.00
FLAGHOUSE	NB	O	NB	NB	NB	NB	NB
HOME AID HEALTHCARE, INC.	6.42	T	6.42	.74 A	4.50	NB	NB
INTERBORO PACKAGING	NB		NB	NB	NB	NB	NB
KENTRON HEALTH CARE	NB	A	NB	NB	2.19	NB	NB
MEDCO	4.76	W	NB	.59 A	2.16	14.98	NB
MEMCO	NB	A	NB	NB	NB	NB	NB
POTTS DISTRIBUTING	NB	R	NB	NB	NB	NB	NB
PRIME SOURCE SERVICES LLC	NB	D	8.61	NB	4.01	NB	NB
PYRAMID SCHOOL PRODUCTS	NB		NB	NB	NB	NB	NB
QUADMED, INC.	5.05		NB	.98	1.68	14.41	NB
HENRY SCHEIN	NB		6.60 E	NB	NB	11.96	NB
			M12				
SCHOOL HEALTH	4.59		NB	.59	2.31	14.03	.56 A
SCHOOL KIDS HEALTHCARE	4.59		6.03	.75	2.18	14.00	1.08
UNITED HEALTH SUPPLIES	4.15		5.95	.59	1.59	12.10	.95
UTECH PRODUCTS, INC.	7.90		7.99	1.57	20.34 A	NB	NB

BID #112604

BIDDER NAME / BID ITEM NUMBER	43	44
A. DAIGGER & CO., INC.	NB	9.74 A
ALLIANCE MEDICAL INC	NB	2.15 A
CONNEY SAFETY PRODUCTS	NB	11.37 A
DASH MEDICAL GLOVES	NB	NB
EVER READY	3.35	3.00 A
FLAGHOUSE	NB	NB
HOME AID HEALTHCARE, INC.	NB	4.27 A
INTERBORO PACKAGING	NB	NB
KENTRON HEALTH CARE	NB	2.59 A
MEDCO	NB	8.88
MEMCO	NB	NB
POTTS DISTRIBUTING	NB	NB
PRIME SOURCE SERVICES LLC	NB	NB
PYRAMID SCHOOL PRODUCTS	NB	NB
QUADMED, INC.	3.60	4.26 A
HENRY SCHEIN	NB	NB
SCHOOL HEALTH	NB	9.38 A
SCHOOL KIDS HEALTHCARE	NB	9.00
UNITED HEALTH SUPPLIES	2.65	2.95 A
UTECH PRODUCTS, INC.	NB	NB

NOTES:

A- ALTERNATE ITEM BID
E- EQUIVALENT PRICING
FEE- \$25.00 HAZMAT FEE PER SHIPMENT
M_- ORDER IN MULTIPLES OF ___
M\$_ - MINIMUM DOLLAR ORDER
MOQ- MINIMUM ORDER QUANTITY
MOQPYR- COMBINED MINIMUM ORDER QUANTITY FOR AMBITEX IS 600 BOXES.
NB- NO BID
PACK- PACKAGING DIFFERENT FROM SPECIFICATIONS
S- SAMPLE PROVIDED
***ALTERNATES FOR ITEM #5 NOT ACCEPTED.
***DID NOT AWARD ITEM #37 - NO SAMPLES PROVIDED.
***ITEM #7 AWARDED TO ALLIANCE IN TIE BREAKER.
***ITEM #39 AWARDED TO SCHOOL HEALTH WON COIN TOSS FOR TIE BREAKER.

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at <http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>

Failure to file protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

John Dombroskie
John Dombroskie
Director of Purchasing